

Message Text

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PAGE 01 ISTANB 03060 091317Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----029145 092217Z /63

R 091246Z SEP 77
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 9230
AMEMBASSY ANKARA POUCH

UNCLAS ISTANBUL 3060

E.O. 11652: N/A
TAGS: BBSR, TU
SUBJECT: WTDR/FTI AYA, SUKRU SERVER

REF: USDOC 16521

1. TURKEY
OFFICE USE: 2. 489 3. 0025200 4. 03
4. AYA, SUKRU SERVER
6. P.O.B.: 764, KARAKOY; NECATIBEY CAD. 42/B, KARAKOY
7. ISTANBUL
8. CONTACT: SUKRU SERVER AYA 9. TITLE: PROPRIETOR
10. PHONE: 495254 11. TELEX: 23662 SAYA TR
12. CABLE: SUKRAYAS - ISTANBUL
13. ESTABL: 1963 14. EMPL: 10 15. SIZE: LARGE
16. REPUTATION: 6 - EXCELLENT 17. RPT. DATE 09/77
OFFICE USE: 18. P 19. NA 20. X 21. NA 22. NA
23A. 35420/5312 IMP. DIST. RET. AGT. MACHINE TOOLS
23B. 35460/5312 IMP. DIST. RET. AGT. POWER DRIVEN HAND TOOLS
23C. 35494/5312 IMP. DIST. RET. AGT. AUTOMOTIVE MAINTENANCE
EQUIPMENT
24. FOREIGN SALES: NA
25. FINANCIAL REFS: TURK TICARET BANKASI, GALATA, ISTANBUL;
TURKIYE IS BANKASI, TOPHANE, ISTANBUL; TURK HALK BANKASI,
KARAKOY, ISTANBUL.

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26. TRADE REFS: E.D. ALLMENDINGER. 74 TRINITY PLACE, NEW YORK,
N.Y. 10006.
27. MAJOR FOREIGN FIRMS REPRESENTED: E.D. ALLMENDINGER. 74
TRINITY PLACE, NEW YORK, N.Y. 10006, FOR AUTOMOTIVE TEST
EQUIPMENT ACQUIRED 1964; HOCKMAN-LEWIS LTD., 55 WASHINGTON ST.,
EAST ORANGE, N.J. 07017, FOR ENGINE RECONDITIONING EQUIPMENT,
ACQUIRED 1971; SUNNEN PRODUCTS CO., ST. LOUIS MO, FOR SHOP

EQUIPMENT, ACQUIRED 1957; STAR MACHINE TOOL CO., MINNEAPOLIS, MINN, FOR SHIP EQUIPMENT, ACQUIRED 1959; SIOUX TOOLS, INC., SIOUX CITY, IOWA, FOR ELECTRICAL HAND TOOLS, ACQUIRED 1958; KWIK-WAY INTERNATIONAL INC., 500 57TH ST., MARION, IOWA 52302, FOR ENGINE REBUILDING EQUIPMENT ACQUIRED 1964; HUNTER ENGINEERING CO., 11250 HUNTER DRIVE, BRIDGETON, MO. 63044 FOR WHEEL BALANCES, ACQUIRED 1960.

28. POST EVALUATION: LARGE AND REPUTABLE FIRM IS AGENT, IMPORTER, DISTRIBUTOR AND RETAILER OF AUTOMOTIVE AND SERVICE SHOP EQUIPMENT AND SUPPLIES, MACHINE TOOLS AND POWER DRIVE HAND TOOLS. MAINTAINS OFFICES WITH AMPLE DISPLAY AND STORAGE FACILITIES AT A PRINCIPAL HARDWARE TRADING DISTRICT OF ISTANBUL. CAPITAL ASSETS REPORTED AT TL 7.5 MILLION (TL 17.50 EQUALS \$1), 1976 SALES \$1.8 MILLION (TL 32 MILLION) AND IMPORTS DURING THE SAME PERIOD APPROXIMATELY \$650,000. FIRM ACTIVELY PROMOTES SALES BY MEANS OF DIRECT MAIL ADVERTISING CAMPAIGN. ILLUSTRATED CATALOGS, THROUGH PERSONAL CONTACTS AND PARTICIPATION IN LOCAL FAIRS. MAIN CUSTOMERS ARE PRIVATE MACHINE SHOPS, AUTOMOTIVE REPAIR SHOPS AND GOVERNMENT SECTOR AGENCIES. MR. AYA WHO IS WELL AND FAVORABLY KNOWN TO HE CONSULATE GENERAL, IS A HIGHLY EXPERIENCED AND CAPABLE BUSINESS-MAN. BANKING AND BUSINESS CIRCLES REPORT THAT MR. AYA HAS SOUND FINANCIAL STANDING AND GIVE HIM FIRM A SATISFACTORY CREDIT RATING. HIGHLY RECOMMENDED.

29. PREP: N. AVNI; APPR.: D.W. SHORER.
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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ISTANB03060
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770327-0883
Format: TEL
From: ISTANBUL
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770982/aaaacrbq.tel
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 1336279
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI AYA, SUKRU SERVER
TAGS: BBSR, TU
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/4f569849-c288-dd11-92da-001cc4696bcc
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